

Message Text

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ORIGIN COME-00

INFO OCT-01 NEA-10 ISO-00 EB-11 SS-20 RSC-01 /043 R

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DRAFTED BY: COM/OED/MEPD:JNRANDOLPH

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COM/OED/MEPD/JMSANDS, DIRECTOR

NEA/ARN:MCADAMS DEFORD

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R 201837Z MAR 74

FM SECSTATE WASHDC

TO AMEMBASSY BEIRUT

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E.O. 11652: N/A

TAGS:BEXP, LE

SUBJECT: TEER PREQUALIFICATION FOR JBEIL HIGHWAY

REF: BEIRUT A-38, 3/1/74

1. DISCUSSED SUBSTANCE REPAIR WITH TEER V.P. CARTER, WHO CONFIRMED THAT HIS FIRM DID NOT FEEL IT COULD SUBMIT A COMPETITIVE BID FOR ONLY ONE SECTION OF THE JBEIL HIGHWAY. CARTER EXPLAINED THAT BID PREPARATION WOULD INVOLVE SENDING TECHNICIANS TO LEBANON TO STUDY TERRAIN AND PROBABLY ENTAIL AN EXPENSE OF SOME 35-50 THOUSAND DOLLARS. TEER WOULD ALSO HAVE TO INCLUDE IN ITS BID PRICE THE INITIAL MOBILIZATION COST OF MOVING MEN AND EQUIPMENT TO LEBANON. IF THESE EXPENSES COULD BE DEFRAYED OVER THE 3 SECTIONS OF THE PROJECT, TEER FEELS IT COULD SUBMIT COMPETITIVE BID; HOWEVER, THES INITIAL EXPENSES TOO HIGH TO BE INCLUDED IN BID ON ONE SECTION. TEER ESTIMATES THE ONE SECTION AT ROUGHLY DOLS 15 MILLION.

2. TEER APPRECIATIVE OF EMBASSY EFFORTS IN ITS BEHALF BUT RELUCTANT SUBMIT BID FOR REASON CITED PARA 1.

3. THIS CABLE DRAFTED PRIOR RECEIPT BEIRUT 3130. WILL
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FOLLOW UP WITH TEER AND ADVISE YOU OF ANY FURTHER REACTION.

DECONTROLLED FOLLOWING MARCH 20, 1974. KISSINGER

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Message Attributes

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30 JUN 2005

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